

Industry leading support for qualified pilots

A guide to the career support services from Flight Deck Wingman

### GET YUURSELF A WINGMAN.



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# FLIGHT DECK WINGMAN: **ABOUT US**

Since we started back in 2016 we have been committed to helping all pilots achieve their aviation aspirations.





Flight Deck Wingman was founded by Andrew Neofytou, a former Royal Navy fast-jet pilot, who transitioned from military flying to commercial airline flying in 2006.

Andrew has amassed more than 10,000 hours of flight time operating everything from the Sea Harrier 'Jump-jet', to the Airbus A320, Boeing 787 and even competition glider flying. An all-round aviator, he still holds the same passion for aviation that he always had and is passionate about helping others also achieve their dream.

2016 saw the inception of Flight Deck Wingman and to date, we have helped thousands of pilots of all experience levels achieve their aviation aspirations - from applications to assessments and beyond. We are industry experts and have in-depth knowledge of all aviator backgrounds, including current airline pilots, military pilots and newly qualified pilots. Flight Deck Wingman is here to support you at all stages of your pilot career journey, right up until you achieve that dream job on the flight deck and even beyond!



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# OUR MISSION

To help all aspiring and current pilots maximise their potential and achieve their dream airline job!

### We want you to be successful!

Flight Deck Wingman is comprised of a team of current pilots, all of whom have been trained to the highest of ethical and professional standards synonymous with Flight Deck Wingman.



### Our success rates are unrivalled

More than 95% of pilots who use our products and services are successful with the stages that we prepare them for - across more than 40 operators around the world.

We are experts in the field of applications and assessments and have up-to-the-minute knowledge of the latest evidence based assessment practices used by commercial operators. In the increasingly competitive pilot employment market, understanding how to evidence and utilise the competencies that airlines and operators are looking for is vitally important.

#### Utilising the services of Flight Deck Wingman will help you significantly improve your chances of finding that all-important flying job.









# OUR TRAINING METHODOLOGY

'Techniques Not Tip Offs!'

From its inception, Flight Deck Wingman recognised the need for change in the way that pilots were preparing when seeking commercial flying roles. Both candidates and other industry providers were reliant on 'insider knowledge' of specific company recruitment processes. We rapidly moved to differentiate ourselves in the market and in doing so, created an ethical and highly effective training methodology based in competency evidence. We were determined not to provide 'Tip Offs' to candidates, instead equipping them with the 'Techniques' to be successful with any pilot recruitment process.

A well prepared candidate will excel at even the most robust of recruitment processes

### Ethical training promotes successful candidates

Our point of difference not only equips you with the knowledge and confidence to be successful, it also ensures that we are compliant with industry best practice and are acting ethically towards commercial airlines and operators.

A well prepared candidate will excel at even the most robust of recruitment processes. The onus is therefore on the operator to ensure that their process is robust - we never share any knowledge of specific internal recruitment processes. This would not only be unethical, but is also not in the best interests of your application. Recruitment processes frequently adapt and change and candidates that rely upon specific internal feedback when preparing for a process are often unsuccessful - it is an ineffective and risky strategy to employ.



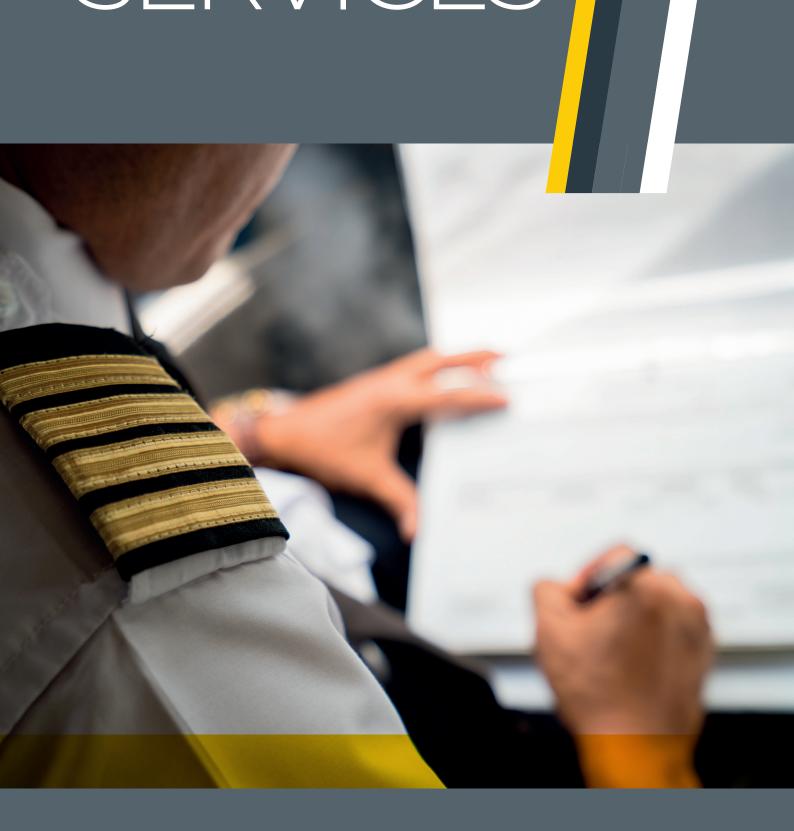
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# SERVICES





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# CAREER GUIDANCE AND MENTORING

### Experienced pilots, caring support

Whether you're in the early stages of your commercial flying career, or already a veteran of the skies, we know that there are sometimes things that you'd value chatting to an experienced careers advisor or mentor about. At Flight Deck Wingman, we have years of industry expertise and knowledge in all areas of the pilot careers sphere. That's why we offer career guidance and mentoring support - a friendly and knowledgeable Wingman to speak to about pretty much any topic. You can use this service at any time and we always assure you of complete confidentiality. What's more, all of our advisors are Mental Health England First Aid (MHFA England) trained and will speak to you in total confidence about any topic or issues that you might be facing.



We have years of industry expertise and knowledge in all areas of the pilot careers sphere.

#### How it works...

Whether you're looking for some career guidance or mentoring for any problems that you might be facing, booking via the Flight Deck Wingman website is a piece of cake. You can book a call in blocks of 30 minutes and will have the opportunity to detail the topics you'd like to discuss or the challenges that you are facing when making your booking. Your Wingman will review this ahead of your call to ensure that we tailor our support to your individual needs and circumstances.

### The benefits

Gain clarity and support from industry experts. We know that there are lots of different questions that you might have and that every pilot's circumstances are different. But whether you have a licensing enquiry, are transitioning from military to civilian flying, have a question about how to effectively prepare for a job application or just need someone to talk to, we will help you find the answers you're looking for!





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## AIRLINE APPLICATION **SUPPORT**

### **CV** Services

#### We offer a

comprehensive range of CV services designed to significantly improve your chances of successfully reaching the assessment phase of a recruitment process.

So many candidates fail to create an effective CV only to find that they are unsuccessful in gaining that all important invitation to the assessment phase. Creating a powerful CV requires knowledge of your target company, the competencies that they are looking for and the structure and layout to pack an effective punch. With our comprehensive range of CV services, we have your 6 O'Clock covered. We will help you to create a unique CV that's sure to impress.

#### **Covering Letter Services**

Helping you to evidence your motivation and fly above the competition with our expert Covering Letter support.

A Covering Letter is your chance to evidence your motivation and fit for your target company. We will help you research your company and structure your Covering Letter to make your first impression an effective impression. We will help you create your Covering Letter from the ground up and even more importantly, train you in the techniques to repeat for any airline or operator.



### **Application Question Services**

Got some tricky questions to answer as part of your application? Flight Deck Wingman can help!

For example: "In no more than 200 words, tell us why you are applying for this role and what skills you have that will make you an asset to our operation..." We will help you make your answers stand out from the crowd, aligning them to your target company and significantly increasing your chances of being called to an assessment.





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### AIRLINE PREPARATION SUPPORT



### The value of being prepared

So many candidates fail to adequately or effectively prepare for the assessment stages of their recruitment journey. Our success rates are extremely high - approximately 95% of candidates are successful with the stages that we prepare them for. Put this against our estimated statistics that just 10-20% of candidates are successful from job opening to job offer and the benefit is obvious. Candidates that prepare well in advance of any job opening are statistically much more likely to be successful. Our Airline Assessment Preparation Courses and range of one-to-one Online Training Services have been developed specifically for this stage of your pilot recruitment journey.

#### Airline Assessment Preparation Courses - Delivered In Person

During this full day of training and practical assessment, you will receive in-depth competency based training and development in all of the areas commonly assessed during a recruitment process. Our training is ethical (we never share inside knowledge of specific recruitment processes) and based in our key 'Techniques' of competency evidence - crucial to a successful assessment. You will have the opportunity to take part in two group exercises and an individual interview, both of which are comprehensively debriefed in a group learning environment. You will also receive a copy of our preparation eBook as part of your course.

### Online Assessment Preparation Training -Delivered Online

#### One-to-one training from the comfort of your own home.

We offer a comprehensive range of online preparation services which are individually tailored towards you and your target company and all delivered via video call. Booking is simple via our online booking tool - your Wingman will see you online at your scheduled time!





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# INTERVIEW READY ASSESSMENT

### Assessing your readiness for a pilot recruitment opportunity

Whether you are looking to move on or are searching for your first commercial flying role, understanding your level of competence and readiness ahead of an assessment is a crucial component of your future success.



The Interview Ready Assessment is the perfect way to assess your competence and readiness for any upcoming interview or aptitude testing process - components that often form the early or intermediate stages of a recruitment process.

This assessment process greatly assists the development of some of these competencies, uncovering any blind spots and highlighting areas for development.

### Evidence based assessment - conducted remotely

Our Interview Ready Assessment is conducted remotely and can be completed from the comfort of your own home - you will be provided with instructions on the steps required to complete your assessment. **It includes the following areas:** 

### Pilot Aptitude Testing

This stage assesses test takers against a defined set of core competencies as outlined by the International Air Transport Association, IATA. It is completed remotely using your own hardware.

#### Evidence Based Interview

Completed as a video interview online, we assess a broad range of competencies crucial to a successful interview outcome. The process covers the full range of question categories you can expect during an airline interview.

### Report and Debrief

On completion of both stages of the assessment, we will compile a detailed written report including aptitude test results, which will be shared with you. An optional verbal debrief conducted via an online video call is available at an extra cost.



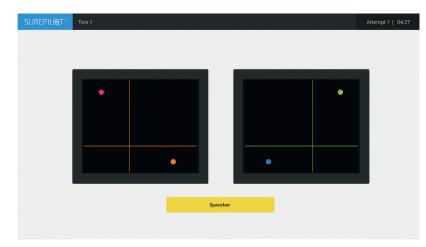
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Online Interview conducted via Skype



Enabling informed decisions Upon completion of both

assessment stages, a detailed PDF report is compiled and shared with you.

Reviewing this report will help you understand where your strengths lie, but more importantly, where you need to develop in order to be successful with your assessment(s).

SurePilot <sup>™</sup> Pilot Aptitude Testing

We believe in helping you develop your pilot competencies from the beginning of your recruitment journey.

### Providing invaluable feedback and development

We believe in helping you develop your pilot competencies which is key to a successful assessment. That's why we offer you the opportunity to receive a verbal debrief on your overall performance in the assessment and crucially, how to develop in any areas highlighted for development. The debrief is conducted via an online video call and focuses on helping you understand why a competency was marked for development, as well as strategies to improve.



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# OUR PREPARATION eBOOKS

#### Our range of eBooks are the perfect accompaniment to your pilot

**recruitment journey.** We have condensed our 'Techniques Not Tip Offs' training mantra into easy to follow modules that help you to evidence the competencies that recruiters are looking for.

Available to purchase via the website, or for free when purchasing some of our other services, these eBooks serve as invaluable checklists and quick reference handbooks as you aim to secure your dream job on the flight deck.



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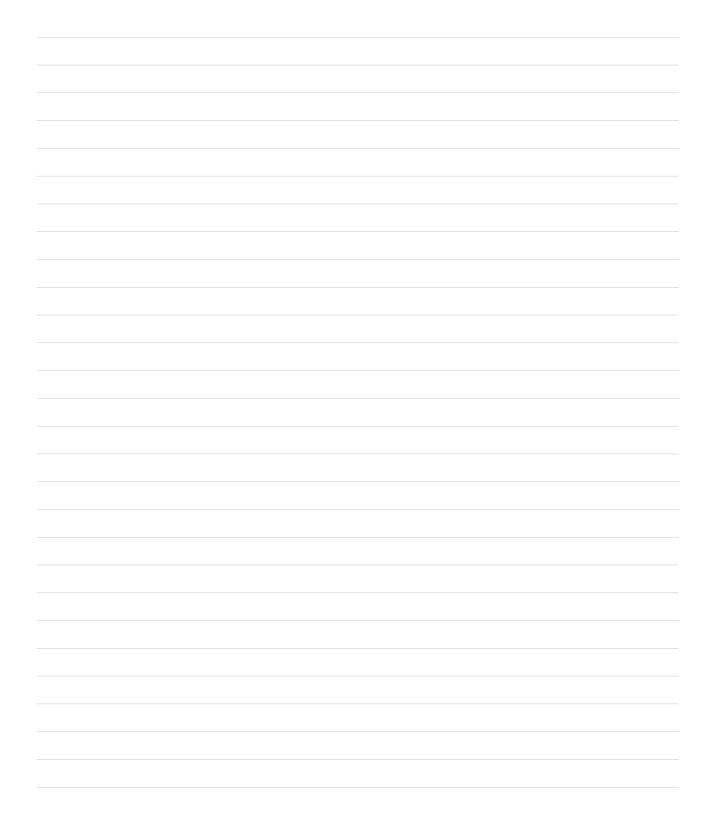
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### FLIGHT DECK WINGMAN: NOTES

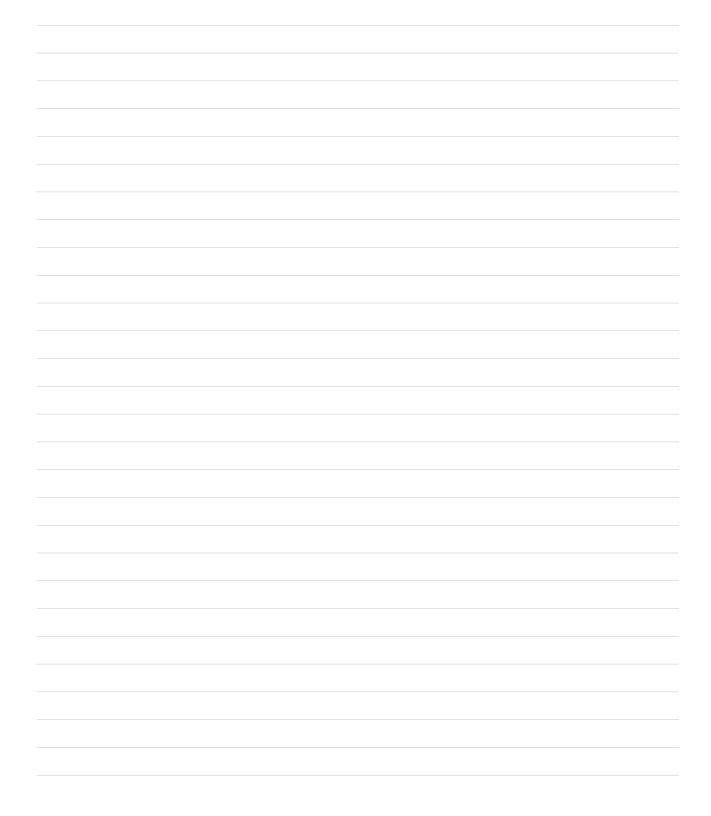




















### Train to Prepare Prepare to Succeed **Get Yourself a Wingman!**

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